

Seafood Buyers Mission at 2024 Seafood Expo North America
Boston, MA 3/9/2024 - 3/9/2024
BUYER PROFILES

China

Guangzhou Yihai Trading Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2018
Company Description:	Guangzhou Yihai Trading Co., Ltd is one of the new import trading companies that established an integrated supply chain from direct import, custom and quarantine clearance, storage and sales of a variety of seafood, including live, fresh, chill and frozen. The company directly purchase from overseas year round, and has built long term cooperation with overseas suppliers of well-known brands as well as several fisheries associations to ensure product quality. The company also offers overseas sourcing and collective sourcing service to clients' special needs. Main customers include supermarkets, airline catering, 5-star hotels and chain restaurants.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Food Manufacturing, Animal Feed Industry, Retail - Discount Store
Facilities:	N/A	Geographic Region (s) Served:	Key cities in China
Industry Segment(s):	Frozen, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CNF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Frozen		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Mackerel (Scomber scombrus)	
Fish & Seafood	Finfish	Atlantic Salmon	



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Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Additional Information		



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BUYER PROFILES

China

Guangzhou YiMei Trade and Export Trade Co.

Contact Information			
Title	Name / Email / Phone		
N/A	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2016
Company Description:	Guangzhou YiMei mainly engages in importing frozen products, mainly seafood such as abalone, shrimp, fish, and other products. The products are distributed in retail, wholesale, catering supply, online sales and more.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Department Store, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
Facilities:	Cold storage warehouse	Geographic Region (s) Served:	128 cities in China
Industry Segment(s):	Foodservice/HRI, Frozen, Retail, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Dairy		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)	
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)	
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)	
Fish & Seafood	Shellfish	Oyster	



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BUYER PROFILES

Dominican Republic (the)

Bellotas

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.bellotasrd.com/
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	Their company is committed to the import and distribution of frozen products such as fish, seafood, meats, breads, poultry, etc., as well as preserved vegetables, vinegars, salts, Iberian sausages, cheeses, and more. They boast nearly 1,000 product references in stock and experience exponential growth every year, serving customers throughout the island.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy
Facilities:	They have warehouses in Santo Domingo and in Bávaro Punta Cana, comprising more than 5,000 m3 of frozen storage and 3,000 m2 of dry storage.	Geographic Region (s) Served:	The whole country
Industry Segment(s):	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Halal, Kosher, No Monosodium Glutamate (MSG), Organic, Vegan		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Perch, Freshwater
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Scup/Porgy (<i>Stenotomus chrysops</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Skate (<i>Bathyraja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Invertebrates	Jellyfish
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Other Fish & Seafood	Caviar
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Other Fish & Seafood	Roe
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)



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Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Fish & Seafood	Shellfish	Snail
Additional Information		



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Germany

68° Noord

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.68noord.de
Company Phone:	Available Upon Registration	Year Founded:	2020
Company Description:	68°Noord is a relatively new player in the market for frozen high end shellfish and crustaceans. Their main products are Kingcrab, Snowcrab and Scallops from Norway but they are planning to diversify their assortment over the next years.		
Type of Business:		Customer(s):	FoodService/HORECA
Facilities:	Office in Hamburg (8 employees), rented frozen store house, also in Hamburg	Geographic Region (s) Served:	Germany, Austria, Switzerland, sometimes Scandinavia
Industry Segment(s):	Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	to be discussed	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Hamburg, Rotterdam, Antwerp	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Frozen		
Capacity to Import:		Cannot Import:	n.a.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Shellfish	Abalone	
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)	
Fish & Seafood	Shellfish	Crab	
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)	
Additional Information			



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BUYER PROFILES

Germany

Andreas Simonsen GmbH

Contact Information			
Title	Name / Email / Phone		
Purchase Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.simonsengmbh.de
Company Phone:	Available Upon Registration	Year Founded:	1892
Company Description:	Simonsen is a very experienced seafood importing company with a good reputation on the Germany market. The company is frequently importing from North America and other overseas areas. Customer base are retailers, other wholesalers and processors.		
Type of Business:		Customer(s):	Food Manufacturing, Retail - Supermarket/Grocery, FoodService/HORECA
Facilities:	3 branches of Seafood Wholesale in Hamburg, Tarp and Bremerhaven	Geographic Region (s) Served:	Germany, Continental and Northern Europe, Eastern Europe
Industry Segment(s):	Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	unknown	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Hamburg, Bremerhaven, Rotterdam	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Frozen		
Capacity to Import:		Cannot Import:	unknown, but probably nothing
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Herring (Clupea harengus)	
Fish & Seafood	Finfish	Atlantic Mackerel (Scomber scombrus)	
Fish & Seafood	Finfish	Dogfish (Squalus acanthias)	
Fish & Seafood	Finfish	Halibut	
Fish & Seafood	Finfish	Monkfish (Lophius americanus)	



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Fish & Seafood	Finfish	Skate (Bathyraja or Raja spp.)
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)

Additional Information

Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Germany

Friedrich Wilhelm Lübbert GmbH & Co. KG

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.luebbert.de/en/
Company Phone:	Available Upon Registration	Year Founded:	1947
Company Description:	Luebbert is a very experienced seafood importer and wholesaler that is supplying other wholesalers and processors with fresh and frozen seafood. While their focus 15 years ago was mostly Salmon and Herring they offer today a full seafood assortment. In the past they bought occasionally AP from the West Coast but now want to buy also from the east cost for their retail customers.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Specialty/Gourmet, Food Manufacturing
Facilities:	Import, Export, Wholesale office in Bremerhaven, 20+ Employees	Geographic Region (s) Served:	Germany and Central and Northern Europe
Industry Segment(s):	Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	unknown	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Bremerhaven, Hamburg, Rotterdam	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural		
Capacity to Import:		Cannot Import:	unknown, probably nothing
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)	
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)	
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)	



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Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (Amerigo) pealeii)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Additional Information		



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BUYER PROFILES

Honduras

Mariscos Santa Monica

Contact Information			
Title	Name / Email / Phone		
General Manger	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://santamonicahn.com/
Company Phone:	Available Upon Registration	Year Founded:	1981
Company Description:	Mariscos Santa Monica is one of the largest and most important sea food companies in Honduras. With solid experience importing and distributing sea food products all over the country. Their product portfolio includes a wide variety of seaa food products. Currently the company has 3 retail stores and they also sell their products in the main retailers and restaurants in Honduras.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Department Store, FoodService/HORECA, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Specialty/Gourmet
Facilities:	Retail stores, warehouse, refrigerated trucks and warehouse.	Geographic Region (s) Served:	Honduras as a country.
Industry Segment(s):	Foodservice/HRI, Frozen, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW , FOB	Consolidator(s) in the US:	MIAMI, FL
Preferred Port(s) of Import:	Puerto Cortés.	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	American Eel (Anguilla rostrata)	
Fish & Seafood	Finfish	Atlantic Mackerel (Scomber scombrus)	



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Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Snail
Additional Information		



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BUYER PROFILES

Hong Kong

Seabo International Limited

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.seabo.co
Company Phone:	Available Upon Registration	Year Founded:	1981
Company Description:	Seabo is a leading Hong Kong-based company with over 40 years of international reputation in the seafood industry. We import and distribute quality wild and farmed frozen seafood products from around the globe. We strive to import quality, certified seafood by working closely with our reliable vendors to provide frozen seafood throughout the whole supply chain in Hong Kong.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	HACCP and ISO22000:2018 accredited factory	Geographic Region (s) Served:	Hong Kong and Macau
Industry Segment(s):	Frozen, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF or CFR Hong Kong	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Organic, Sustainably Produced		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Mackerel (Scomber scombrus)	



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Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Skate (<i>Bathyraja</i> or <i>Raja</i> spp.)
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Additional Information		



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BUYER PROFILES

Italy

SPECIALISTI DEL VIVO

Contact Information			
Title	Name / Email / Phone		
General manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.specialistidelvivo.com/
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	<p>Company specialized in the import and wholesale of live crustaceans and other seafood species.</p> <p>Thanks to its twenty years of experience, SDV has managed to establish itself in the sector of live crustaceans and quality fish products on the Italian scene. Inside the new factory in Misano Adriatico (RN), a shellfish farm with a capacity of 20 tons has been designed.</p> <p>It is integrated into an important refrigeration platform where all packaging and classification operations of the distributed product are carried out. The live product is delivered in Italy within 12 hours of packaging.</p> <p>A modern seafood hatchery with a capacity of 20 tons guarantees high standards of quality and efficiency. There are approximately 40 references available in the list of live crustaceans. The live and frozen shellfish species they offer: lobster, crayfish, shrimp, crab...</p> <p>Other seafood species: swordfish, octopus, squid, grouper, snapper, sea bream, turbot... Also some shellfish processed products like lobster minced meat, crab legs, crab meat...</p>		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Department Store
Facilities:	Shellfish hatchery and cold stores	Geographic Region (s) Served:	Italy
Industry Segment(s):	Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Frozen, Natural		



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Capacity to Import:		Cannot Import:	NONE
Products of Interest at this Event:			
Product Category		Product Type	Product Sub-Type
Fish & Seafood		Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood		Shellfish	Crab
Additional Information			



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BUYER PROFILES

Korea (the Republic of)

GS Retail

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.gsretail.com
Company Phone:	Available Upon Registration	Year Founded:	1971
Company Description:	GS retail is one of the largest retailers in Korea. It operates over 17,000 locations of convenience stores (GS25), 450 locations of supermarket (GS the Fresh), and home shopping (GS shop). Annual Sales approximately \$8 billion per year.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Drugstore, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Other (Non-Food)
Facilities:	GS Retail operates over 17,000 locations of convenience stores (GS25), 450 locations of supermarket (GS The Fresh) and Home shopping (GS Shop) The annual sales approximately US\$8 billion in Korea.	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Beverages, Confectionery, Frozen, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR, CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Chilled, Gluten Free Uncertified, N/A, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Smart, Sugar Free, Sustainably Produced, Vegan		
Capacity to Import:		Cannot Import:	Live products
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Additional Information		



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Seafood Buyers Mission at 2024 Seafood Expo North America
Boston, MA 3/9/2024 - 3/9/2024
BUYER PROFILES

Korea (the Republic of)

Naju Fishery Co. Ltd

Contact Information			
Title	Name / Email / Phone		
Team Leader	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.najufishery.com
Company Phone:	Available Upon Registration	Year Founded:	2010
Company Description:	<p>This company visits seafood shows in Barcelona and Qingdao almost every year, but had no chance to visit Boston Seafood Show recently. It is importing skate, stingray, squid, crab, yellow croaker, and sea bream. It distributes to 40,000 supermarkets in Korean and online shopping malls. It has HACCP certification and Korea's Ministry of Oceans and Fisheries certification . Established in 2010, it operates three seafood processing plants. It is importing marine products from 12 countries around the world and distributes 3,500 tons a year to Korea. This company imports and distributes skate and ray from 8 countries in the world. It also has its own processing plant for skate in Naju-city. It is looking for US suppliers to import skate and ray and other US seafood products.</p>		
Type of Business:		Customer(s):	Retail - Discount Store, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Department Store, Retail - Internet/TV, Food Manufacturing
Facilities:	It has three processing factories and cold storage.	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dietary, Fat Free, Low Calorie		
Capacity to Import:		Cannot Import:	alcoholic beverage
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Skate (<i>Bathyraja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Other Fish & Seafood	Roe
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> / <i>Doryteuthis (Amerigo) pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Additional Information		



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Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Malaysia

C-Food Portions Sdn Bhd

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.euro-atlantic.com.my
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Lynn as the GM is the decision maker.		
Type of Business:		Customer(s):	FoodService/HORECA, Food Manufacturing, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Cold Storage, Processing and Repacking	Geographic Region (s) Served:	National, Peninsular and East Malaysia
Industry Segment(s):	Frozen, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIP	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Halal		
Capacity to Import:		Cannot Import:	No Alcohol
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)	
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)	
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)	
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)	
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)	
Additional Information			



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Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Peru

UMI Foods S.A.C

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.umifoods.com/
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	UMI Foods S.A.C is a Peruvian company of the COINREFRI Group with over 30 years of expertise in the food industry sector. The company is dedicated to importing and exporting frozen hydrobiological products for human consumption. Its business portfolio includes products such as meats, fish, fruits, vegetables, sauces, pastas, and ready-to-eat items. The company imports a wide variety of seafood products from Asia, mainly from China and Vietnam. In terms of facilities, UMI Foods has a cold storage with a capacity of 600 tons in Callao, Peru. The company distributes its products countrywide to big retailers, the food service sector, and wholesaler channels. Additionally, they are developing their own brand and providing private label services for all supermarkets across the country.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Supermarket/Grocery
Facilities:	UMI Foods has an office and cold storage with a capacity of 600 tons in Callao, Peru.	Geographic Region (s) Served:	Countrywide in Peru.
Industry Segment(s):	Foodservice/HRI, Frozen, Private Label, Retail, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	n/a
Preferred Port(s) of Import:	Port of Callao, Peru	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Frozen, Sustainably Produced		
Capacity to Import:		Cannot Import:	The company does not have any product restrictions from the United States.
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Additional Information		



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Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Taiwan (Province of China)

Abounding Nature Resources

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Established in Taipei, Taiwan in 2012, Abounding Nature Resources Co. Ltd. has been dedicated to importing high-end seafood products for its customers across the spectrum of the F&B industry, from wholesalers, fine-dining restaurants, to retailers and food manufacturers.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Trucks, coolers , warehouse	Geographic Region (s) Served:	Taiwan, China, Honk Kong
Industry Segment(s):	Frozen, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	C&F	Consolidator(s) in the US:	Seattle, WA
Preferred Port(s) of Import:	Taipei Port / Keelung Port	Preferred Port(s) of Export from US:	Long Beach-CA, Tacoma-WA, Seattle-WA
Product Information			
Attributes of Interest:	All Natural, Chilled		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Perch, Ocean (Sebastes marinus)	
Fish & Seafood	Finfish	Sea Bass (Centropristis striata)	
Fish & Seafood	Shellfish	American Lobster (Homarus americanus)	
Fish & Seafood	Shellfish	Clams	
Fish & Seafood	Shellfish	Coldwater Shrimp (Pandalus borealis)	



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Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Thailand

Central Food Wholesales Ltd

Contact Information			
Title	Name / Email / Phone		
Head of Commercial Seafood and Processed Foods	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.centralgroup.com
Company Phone:	Available Upon Registration	Year Founded:	1956
Company Description:	<p>Central Food Wholesale is the wholesale food division of the Central Group in Thailand. The group consists of several publicly listed entities and has over 80,000 employees.</p> <p>Central Group is a leader in the retail and service business in Thailand. We consist of a variety of diverse investments in various corporations, each of which has become the leader in retail, property development, hospitality, and food & beverage industries. We focus on core businesses, core brands, brand commitment, striving to be number one in the mind of consumers in each segment, and creating differentiation in brand experience through "quality" products and services.</p> <p>Central Group continue to strengthen our position in the marketplace, both domestically and internationally, with its branches all over the country. International branches include Italy, Denmark, Indonesia, and Vietnam.</p>		
Type of Business:		Customer(s):	Food Manufacturing, Retail - Other (Non-Food), Retail - Convenience, Retail - Discount Store, FoodService/HORECA
Facilities:	Wholesale stores, located in Bangkok and expanding nationwide. B2B online platform	Geographic Region (s) Served:	Nationwide. Thailand.
Industry Segment(s):	Frozen, Private Label, Retail, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF and CNF	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Los Angeles	Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	Chilled, Dairy, Sustainably Produced		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	None
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)	
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)	
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)	
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)	
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)	
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)	
Fish & Seafood	Shellfish	Clams	
Fish & Seafood	Shellfish	Crab	
Fish & Seafood	Shellfish	Oyster	
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)	
Additional Information			



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Seafood Buyers Mission at 2024 Seafood Expo North America
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BUYER PROFILES

Viet Nam

Crystal Bay Oyster Company

Contact Information			
Title	Name / Email / Phone		
Business Development Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Established in 2007, the company has enjoyed strong growth in Vietnam. supplying to all types of distribution channels. The business employs over 200 dedicated professional staff providing key services in sales, warehousing, distribution, sourcing, and buying. Company licensed to conduct import and export activities by the Vietnamese government.		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Supermarket/Grocery, FoodService/HORECA
Facilities:		Geographic Region(s) Served:	Vietnam, Cambodia, Hong Kong, Taiwan
Industry Segment(s):			
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, Sustainability Produced		
Capacity to Import:	Frozen Products, Chilled Products, Meat Products	Cannot Import:	
Products of Interest at this Event:			

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Product Category	Product Type	Product Sub-Type
Fish & Seafood	Shellfish	American Lobster (Homarus americanus)
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop (Placopecten magellanicus)
Additional Information		



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