

Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Aruba

Kong Hing Wholesale

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://konghingaruba.com/info.html
Company Phone:	Available Upon Registration	Year Founded:	1953
Company Description:	Kong Hing Wholesale is a Food and Liquor Company that supplies the particular needs of Hotels, Supermarkets, and Restaurants on the island. They are importer, distributor, wholesaler, and retailer of food products, wines and spirits.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
Facilities:	Own Building, and warehouse.	Geographic Region (s) Served:	Local and also re-export to Colombia and a bit of Venezuela.
Industry Segment(s):	Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW and CIF	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:	Oranjestad, Aruba	Preferred Port(s) of Export from US:	Miami-FL, New Orleans-LA, Port Everglades-FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Ethnic, Gluten Free, Low Fat, Non - GMO - US Certified, Smart		
Capacity to Import:		Cannot Import:	Medicine / drugs
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	White Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Alcoholic Wine



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Beverages	Wine	Non-Alcoholic Wine
Beverages	Wine	Sparkling Wine
Beverages	Wine	Unfermented Wine
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Eggs, In-Shell	Brown Eggs
Eggs & Egg Products	Eggs, In-Shell	White Eggs
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Food Ingredients	Beverage Ingredients	Hops
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Cooking Wine
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Food Ingredients	Enhancers (flavor, color)	Monosodium Glutamate (MSG)
Food Ingredients	Meat Substitutes	Tofu
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pistachios



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Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans



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Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Minerals	Minerals
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips



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Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Vegetables	Asparagus	Asparagus
Vegetables	Bean Sprouts	Bean Sprouts
Vegetables	Beet	Beet
Additional Information		



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BUYER PROFILES

Australia

Cartel & Co Pty Ltd

Contact Information			
Title	Name / Email / Phone		
Chief	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.cartelandco.com.au
Company Phone:	Available Upon Registration	Year Founded:	1996
Company Description:	Cartel & Co is a unique brand partnership and product distribution company, on a mission to build the world's most exciting brands. After years of building our own successful brands, we have developed the expertise to support the partners we represent and the capacity to really serve the retailers and businesses we supply. With a fresh and wholistic approach to what we believe is an antiquated food product distribution model, we offer true partnership to brands committed to building their footprint in the premium independent retail channel. Our business is built on strong relationships, great brands and exceptional service.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Department Store, Retail - Drugstore, FoodService/HORECA
Facilities:	Warehouses (three of them)	Geographic Region (s) Served:	Australia
Industry Segment(s):	Beverages, Confectionery, Ethnic, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Sydney	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Kosher, Natural, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Vegan		
Capacity to Import:		Cannot Import:	Cartel & Co avoid meat products
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Bread	Bagels
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Meat Substitutes	Tempeh
Food Ingredients	Meat Substitutes	Tofu
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Pulses & Legumes	Beans	



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Additional Information		



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BUYER PROFILES

Brazil

Oba Hortifruti

Contact Information			
Title	Name / Email / Phone		
Verejo Alimentar	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.obahortifruti.com.br
Company Phone:	Available Upon Registration	Year Founded:	1979
Company Description:	Oba Hortifruti is a Brazilian horticultural retailer that count on an extensive portfolio that carries Brazilian and imported brands of all categories: Fresh Produce, Butchery and Fresh Fish, Cheese, Dairy and Frozen Foods, Grocery and Deli, and Others (wines & beers, bakery and rotisserie, supplements, sports nutrition and diet products). They currently operate over 70 grocery stores across Brazil, as well as their expanding Oba Farm concept stores. have an extensive range of domestic and imported refrigerated fresh and sliced cold cuts; specialty cheeses, special cold cuts, pizzas, boursins and other delights prepared in stores; as well as a mix of nuts and dried fruits centrally packed for all stores. Oba Hortifruti currently imports products from more than 20 countries, including the USA. Their stores offer convenience and variety, functional and food-restricted products: gluten-free, lactose-free, diet, light, low sodium; and they carry a range of imported grocery and specialty items.		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
Facilities:	Over 70 stores located in São Paulo capital, São Paulo contryside, Goiás and Distrito Federal areas.	Geographic Region (s) Served:	Southeast, North and Midwest regions of Brazil.
Industry Segment(s):	Beverages, Ethnic, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Dairy, Ethnic, Gluten Free, Gluten Free Uncertified, Halal, Kosher, Natural, No Monosodium Glutamate (MSG), No Sugar Added, Organic, Sugar Free		
Capacity to Import:		Cannot Import:	N/A



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios



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Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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BUYER PROFILES

Canada

A.S. May Powell

Contact Information			
Title	Name / Email / Phone		
Director of Sales	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.asmay.ca
Company Phone:	Available Upon Registration	Year Founded:	1917
Company Description:	A.S. May Powell has over 100 years' experience as a regional food broker based in Ontario. Its sales and marketing team will secure sales and distribution of your brand at retail grocery chains, drug chains, mass merchandisers and independent stores in the Ontario and national markets. A.S. May is a sales and service driven company, providing its clients and customers the highest level of customer service with retail market coverage, head office contact, marketing promotions, retail data collection, logistics and buy-sell as required. It has a sister company that has the capabilities to import and warehouse products. A.S. May Powell has traditionally carried conventional product lines. They now need to focus on bringing in natural and organic and clean-ingredient product lines to meet Canada's growing demands for these types of products.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Discount Store, Retail - Department Store, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Drugstore, Retail - Specialty/Gourmet, Retail - Club Store/Warehouse
Facilities:	Office in Ontario, third party warehouse	Geographic Region (s) Served:	National
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	100% Organic, All Natural, Allergen Free, Chilled, Contains CBD, Contains Hemp, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Alcohol
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Baby Food	Milk Formula	Toddler Milk Formula	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Milled Products (Flours, Starches)	Almond Flour	



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Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate



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Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products



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Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Gravy Granules
Food Ingredients	Meat Substitutes	Tempeh
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia



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Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Cotton Seed
Oils, Fats & Seeds	Seeds	Flax Seed
Oils, Fats & Seeds	Seeds	Poppy Seed
Oils, Fats & Seeds	Seeds	Safflower Seed
Oils, Fats & Seeds	Seeds	Sesame Seed
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Other Agricultural Products (excluding food and wood)	Candles	Soy
Other Agricultural Products (excluding food and wood)	Candles	Wax
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Grains	Wheat



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Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup



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Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves



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Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Dextrose
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds



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Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Vegetables	Olives	Black Olives
Vegetables	Olives	Green Olives
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Canada

R. Denninger Ltd.

Contact Information			
Title	Name / Email / Phone		
Merchandising & Marketing Senior Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.denningers.com
Company Phone:	Available Upon Registration	Year Founded:	1954
Company Description:	Denninger's is a chain of specialty food stores (5 locations) located in Southern Ontario. It is also a manufacturing facility producing high quality meats and prepared foods exclusively distributed in the stores. As a specialty food store, we also import directly from US and Europe gourmet foods, cheese and bakery.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	5 specialty food stores	Geographic Region (s) Served:	Southern Ontario, Canada
Industry Segment(s):	Bakery, Confectionery, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW and FOP	Consolidator(s) in the US:	Buffalo, NY
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, No Artificial Ingredients, No Preservatives		
Capacity to Import:		Cannot Import:	Cannot import cheese from the US
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Loaf Bread	
Bakery Products	Bread	Muffins	



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Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)



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Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars

Additional Information



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Guatemala

Nutrica

Contact Information			
Title	Name / Email / Phone		
Operations Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://nutrica.com.gt/Nuestra_Compania_Our_Company.html
Company Phone:	Available Upon Registration	Year Founded:	1995
Company Description:	Nutrica is a Guatemalan company dedicated to the manufacturing of highly nutritional food products, such as atoles (traditional Guatemalan drink), pancakes, jelly, oats, nutritional supplements and vitamins.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Drugstore, Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	Warehouse, manufacturing plant, and offices.	Geographic Region (s) Served:	Guatemala as a country.
Industry Segment(s):	Health and Beauty, Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Puerto Quetzal and Santo Tomas.	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	All Natural, Fat Free, Natural, No Sugar Added, Smart, Sugar Free		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Baby Food	Milk Formula	Toddler Milk Formula	



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Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Beverages	Plant Based Beverages	Plant Based Beverages
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Food Ingredients	Additives & Agents	Amino Acid
Food Ingredients	Additives & Agents	Gelatin
Food Ingredients	Additives & Agents	Leavening Agent
Food Ingredients	Additives & Agents	Potassium
Food Ingredients	Additives & Agents	Preservative
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil



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Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Pasta, Rice, & Grains	Grains	Barley
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Fructose
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars

Additional Information



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Japan

CFC Japan Co. Ltd.

Contact Information			
Title	Name / Email / Phone		
Trade Dept. Rep	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.cfcjapan.co.jp
Company Phone:	Available Upon Registration	Year Founded:	1998
Company Description:	She has been working for CFC JAPAN as an import representative for 7 years and experienced the Buyer Mission meetings in Ontario, Canada. She also introduced new products to the sales team of CFC and organizes what item they want to move forward, then collect as much information as possible from suppliers if products meet Japanese food safety regulations and market demand in Japan.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy
Facilities:	Head office in Osaka, branch office in Tokyo, warehouse by Yokohama port	Geographic Region (s) Served:	All over Japan
Industry Segment(s):	Confectionery, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	C&F, FOB POrt or EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Yokohama or Tokyo	Preferred Port(s) of Export from US:	Oakland-CA, Long Beach-CA, Newark-NJ, Los Angeles-CA, Tacoma-WA, Seattle-WA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free, Halal, Low Calorie, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free, Trans-fat Free		
Capacity to Import:		Cannot Import:	Alcoholic beverages, meat products and cosmetics
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Non-Alcoholic Wine
Beverages	Wine	Sparkling Wine
Beverages	Wine	Unfermented Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Lollipops



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Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other



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Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Spices & Seasonings	Herbs	Dried/Ground Herb
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Japan

Nanyo Trading Company

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.lasolana-japan.com/english/index.html
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	We are buying dried fruits from Turkey. We used to buyer dried cranberry from CA. Now we are interested in organic dried apricot. Japanese company looking strongly for US products.		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Department Store
Facilities:	Organic packing system and processing dried food in Japan is their new business.	Geographic Region (s) Served:	All of Japan/East Asia
Industry Segment(s):	Bakery, Health and Beauty, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CFI and EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Kobe or Osaka	Preferred Port(s) of Export from US:	Los Angeles-CA, Long Beach-CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Gluten Free Uncertified, Low Calorie, Natural, No Preservatives, No Sugar Added, Non - GMO - US Certified, Organic, Sugar Free		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	



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Bakery Products	Bread	Muffins
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Fruits & Nuts	Fruits, Berry	Blackberries



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Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins



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Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pulses & Legumes	Beans	Red Beans
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Spices & Seasonings	Spice	Dry Spice
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips



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Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Vegetables	Olives	Black Olives
Vegetables	Olives	Green Olives
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Korea (the Republic of)

UNI Angels Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	<p>This company imports and distributes juices, beverages, chocolates, wafers, snacks, confectioneries, etc. in Korea. It has its own central warehouse (10,000 m2) and repacking facilities in Korea. Some of their brands/ products including NFC juice, Wafer roll snack's market share is ranked in the 1st place.</p> <p>It has a wide distribution channles including hypermarket, supermarket, department store, coupang, online shopping malls, and also foodservice channels including Asiana Airlines, major hotels, Casino, Schools, offices, etc. He is very interested in importing new US products to expand its product lines. It is looking for snacks, confectioneries, beverage, andbakery products, etc.</p>		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Department Store, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Convenience, Food Manufacturing, Retail - Drugstore, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	Warehouse, Repacking facilities	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan, Incheon,	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Low Fat, Natural, No Fat, Non - GMO - US Certified, Plant Based, Sugar Free, Sustainably Produced, Vegan, Zero Calories		



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Capacity to Import:		Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Loaf Bread	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cream Pies	
Bakery Products	Pastries/Tarts/Pies	Fruit Pies	
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells	
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Beer/Cider	Non-Alcoholic Beer	



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Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Water	Carbonated Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips



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Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Korea (the Republic of)

Yugginongsan Co Ltd

Contact Information			
Title	Name / Email / Phone		
Trade Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.yugginongsan.com/
Company Phone:	Available Upon Registration	Year Founded:	2001
Company Description:	Established in 2001, Yugginongsan is the leading Korean importer and distributor for organic and natural foods and beverages. According to the buyer, this company is the first importer and pioneer for organic food imports in the Korean market. They currently import jam, oils, sauces and BBQ sauce, condiments, peanut butter, agave syrup, maple syrup, sugar, granola, dried fruit, confections, snacks, beverages, baby food, etc. from the U.S. and Europe. They distribute through its established wide range of channels, including hypermarkets, organic/specialty stores, department stores, and on-line shopping malls. At this moment, this company is looking for organic milk, cereal, snack, cookie, beverage, jelly, corn flake from the US.		
Type of Business:		Customer(s):	Retail - Department Store, Retail - Specialty/Gourmet, Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Discount Store, Retail - Drugstore, FoodService/HORECA, Retail - Supermarket/Grocery, Retail - Internet/TV
Facilities:	sales office, 3 warehouses, cold chain storage	Geographic Region (s) Served:	All of South Korea
Industry Segment(s):	Beverages, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	CA
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	Oakland-CA, Los Angeles-CA, Long Beach-CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dried/Dehydrated, Natural, No Antibiotics, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Smart, Sugar Free		
Capacity to Import:		Cannot Import:	Alcoholic beverages, beef, and some grains (quotas)



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Kombucha
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints



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Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Raisins
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars

Additional Information



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Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

**United Kingdom
of Great Britain
and Northern
Ireland (the)**

Buckley and Beale

Contact Information

Title	Name / Email / Phone
Director (note - leads to Anne Dettmer)	Available upon registration (go to "My Activities" if you already registered)

Company Information

Company Address:	Available Upon Registration	Website:	www.buckleyandbeale.com
Company Phone:	Available Upon Registration	Year Founded:	2011



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Company Description:	<p>Buckley and Beale is a UK-based importer, exporter and distributor of ambient, speciality, vegan and mainstream food and drink. Warehousing and freight forwarding is operated out of Chicago, Illinois. Consolidation in Chicago enables a one-stop-shop UK export solution, handling both the importation and the sales. This leaves you to focus on production. It supplies to both the major multiples and foodservice.</p> <p>We specialise in sourcing high quality and innovative products for the multiple retailers and foodservice. UK import is our speciality. With years of experience importing American brands, we pride ourselves in finding the very best and also count Harrods, Selfridges, Marks and Spencer and Ocado among those we supply. American imports represent a significant part of our business. See our portfolio for featured American brands which we have introduced to the UK market and helped grow. www.buckleyandbeale.com Delivering out of two locations in the UK, Buckley & Beale has the ability to deliver by the pallet to larger customers, Also offered is in-house expertise relating to all matters of UK labelling and legal compliance.</p> <p>The recent Covid-19 pandemic has highlighted the need for businesses to move and adapt to the new climate, or the 'new normal' as it is often termed. With that in mind, Buckley & Beale has now expanded its business model to introduce a brand new direct-to-customer solution, which offers the chance of immediate sales alongside a B2B strategy. Launching in August 2020, The American Pantry is a direct-to-customer e-commerce platform owned and run by Buckley & Beale.</p> <p>By becoming a retailer with the ability to select its own products, Buckley & Beale has dramatically reduced the lead time to doing business in the UK. Also with a mixed pallet/container consolidation in Chicago, the barrier of having to secure a large trade customer first, is removed. This platform means your goods are offered immediately, generating both sales and data to assist with the B2B strategy. New introductions will first be featured in the Discovery Zone of The American Pantry. Our presentation provides full terms and conditions, including detailing of expansion to other retailers.</p>		
Type of Business:		Customer(s):	Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Department Store, Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Natural/Organic/Healthy
Facilities:	We have established our own warehousing in Bristol and our offices are in Tormaton.	Geographic Region(s) Served:	UK, Ireland, EUROPE
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		

Shipping and Quotation Preferences



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Preferred Port of Export from US:	Buffalo-NY, Chicago-IL
Preferred Port of Import:	
Preferred Export Price Quotation:	Ex-works
Products	
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories
Capacity to Import:	
Products Not Able to Import:	No GM, no dairy, no meat, no poultry, no fish. No artificial colors.
Additional Information:	Please ensure that the attached presentation is read, This new business model presents significant opportunity to US exporters in a period of uncertainty and barriers due to Coronavirus.

Products of Interest		
Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines

Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Food Ingredients	Additives & Agents	
Food Ingredients	Bakery & Confectionary Ingredients	
Food Ingredients	Enhancers (flavor, color)	
Food Ingredients	Meat Substitutes	
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Liquid Oils	
Oils, Fats & Seeds	Seeds	
Pasta, Rice, & Grains	Grains	
Pasta, Rice, & Grains	Pasta & Noodles	
Pasta, Rice, & Grains	Rice	
Pulses & Legumes	Beans	
Pulses & Legumes	Other Pulses & Legumes	
Pulses & Legumes	Peas & Lentils	
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette

Sauces, Dressings, Spreads & Condiments	Sauces/Purees	
Sauces, Dressings, Spreads & Condiments	Spreads	
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Seed	
Supplements & Sweeteners	Sugars & Sweeteners	
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Snack Bars	

Natural Products Buyers Mission at Natural Products Expo West 2024
Anaheim, CA 3/13/2024 - 3/14/2024
BUYER PROFILES

Viet Nam

AN THINH VIET TRADING SERVICE COMPANY LTD.

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.anthinhviet.com.vn
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	An Think Viet Trading Service Co., Ltd is importer & distributor 15 years in the Viet Nam with 03 offices in Sai Gon, Da Nang & Ha Noi		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, FoodService/HORECA
Facilities:	3 offices, 3 warehouses, delivery transportation	Geographic Region (s) Served:	Vietnam nationwide
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Los Angeles-CA
Product Information			
Attributes of Interest:	100% Organic, Organic, Sugar Free		
Capacity to Import:		Cannot Import:	Wine, Alcohol
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			



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